



**PARK DISTRICT**  
of OAK PARK



# MPOWER Q3 OVERVIEW

**GREG STOPKA, STRATEGY AND INNOVATION MANAGER**

*\*\*includes 2019 quarter 3 data compared over previous years unless otherwise stated\*\**



**DEMONSTRATE  
PROGRESS**



**DETERMINE  
EFFECTIVENESS**



**COMMUNICATE  
PRIORITIES**



**COMPARE PRESENT TO PAST  
AND FUTURE PERFORMANCE**



**DIRECTION TO  
ALLOCATE RESOURCES**



**TRANSPARENCY AND  
ACCOUNTABILITY**



# DECISION-MAKING

Staff meets quarterly to review positive and negative data trends

Identify reasons for trends

Celebrate the wins and identify potential actions to improve



# BOARD UPDATES

The Board receives an update quarterly

They review the total programs, passes, sold, and a sample of other metrics

# COMMUNITY & CUSTOMER FOCUSED

## RESIDENTS SERVED BY PROGRAMS/PASSES

% of Each Age Group Served					
Age Group	2016	2017	2018	2019	2019 GOALS
Youth	83%	89%	88%	88%	92%
Infant-Pre-K	53%	51%	47%	46%	53%
Teens	34%	42%	43%	43%	46%
Adults	17%	17%	18%	18%	20%
Seniors	9%	8%	8%	8%	11%

The Park District defines the measurement as the number of unique resident customers that have been registered for any program or league, or who have purchased a pass to any of the Park District's facilities or programs processed through the Park District's recreation software system in the current year divided by the number of residents in Oak Park in that age group as indicated by the most recent Census data.

### Who are the stakeholders impacted:

- Residents and staff

### What does the data say?

- Household participation is up while youth, infant-pre-K, teens and adults are slightly down; seniors are slightly up

### What challenge or opportunity exists?

- Smaller and older families moving to Oak Park

### How have we addressed this?

- Black Friday Sale, new resident engagement strategies, Parks and Conversations parks surveys

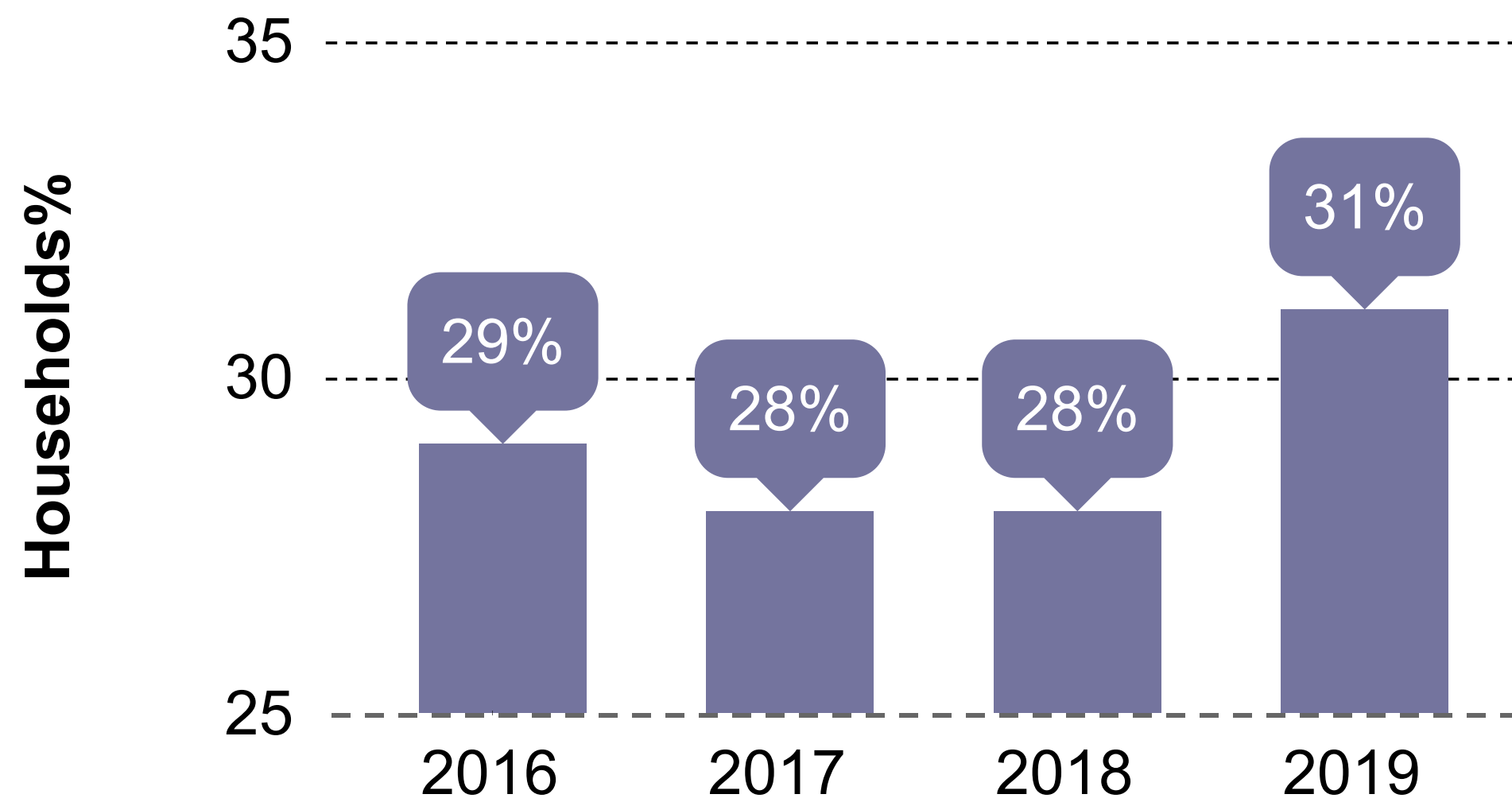
### What outcome are we trying to achieve?

- Serve all demographic groups



# COMMUNITY & CUSTOMER FOCUSED

## HOUSEHOLD PARTICIPATION%



The Park District defines the measurement as the percent of unique resident household accounts that have completed a transaction of any kind, processed through the Park District's recreation software system, in the current year divided by the total number of households in Oak Park as indicated by the most recent Census data

### Who are the stakeholders impacted:

- Staff and residents

### What does the data say?

- Repeat customers are outpacing new household creation

### What challenge or opportunity exists?

- Need to engage new residents

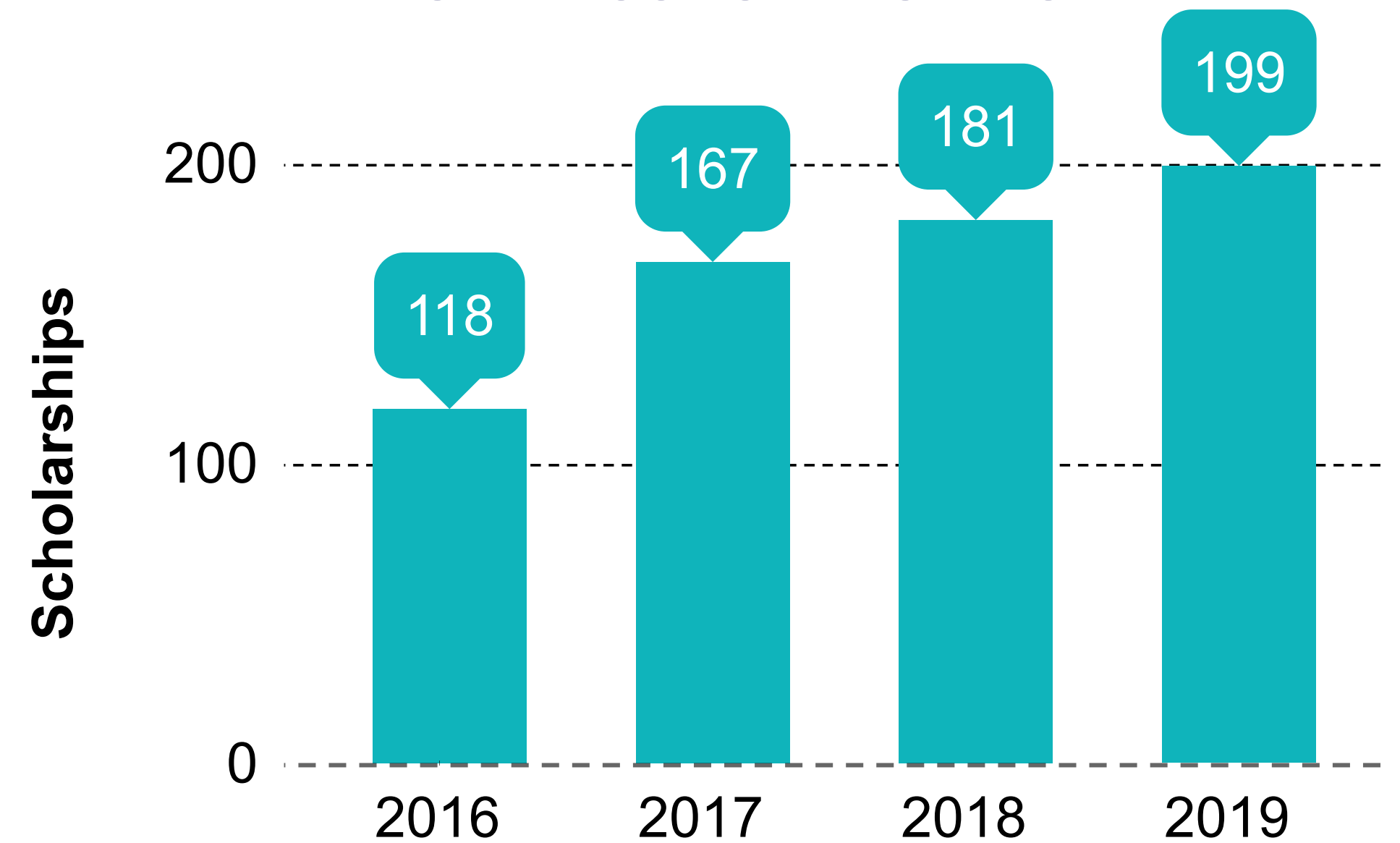
### How have we addressed this?

- Meet and Greets, new resident meetings, and new resident folder

### What outcome are we trying to achieve?

- Returning and new customers

## TOTAL SCHOLARSHIPS



The Park District defines the measurement as the number of unique resident household accounts that have been approved and have used scholarship funds to register for a program or pass in the current year. This represents households which can include multiple family members.

### Who are the stakeholders impacted:

- Oak Park residents, staff, community groups

### What does the data say?

- Scholarships are up

### What challenge or opportunity exists?

- Providing accessible scholarship applications
- Improve outreach to seniors

### How have we addressed this?

- Implement an online application
- Expand programs at Dole

### What outcome are we trying to achieve?

- Increase access and total scholarships
- Increase senior scholarship participation

# COMMUNITY & CUSTOMER FOCUSED

## EXTERNAL SERVICE SATISFACTION

*\*\*on a 10.0 scale\*\**



The Park District defines the measurement as the average score, on a scale of 0-10, from the current year, from the **Park District's Service Satisfaction Survey** indicating customer satisfaction with the service provided by the Park District in the areas of Facilities & Tangibles, Reliability, Responsiveness, Customer Confidence, and Customer Care.

### Who are the stakeholders impacted:

- Customers and staff

### What does the data say?

- Concerns about difficulty with accuracy and use of website/technology

### What challenge or opportunity exists?

- Need for a user-friendly registration software & website

### How have we addressed this?

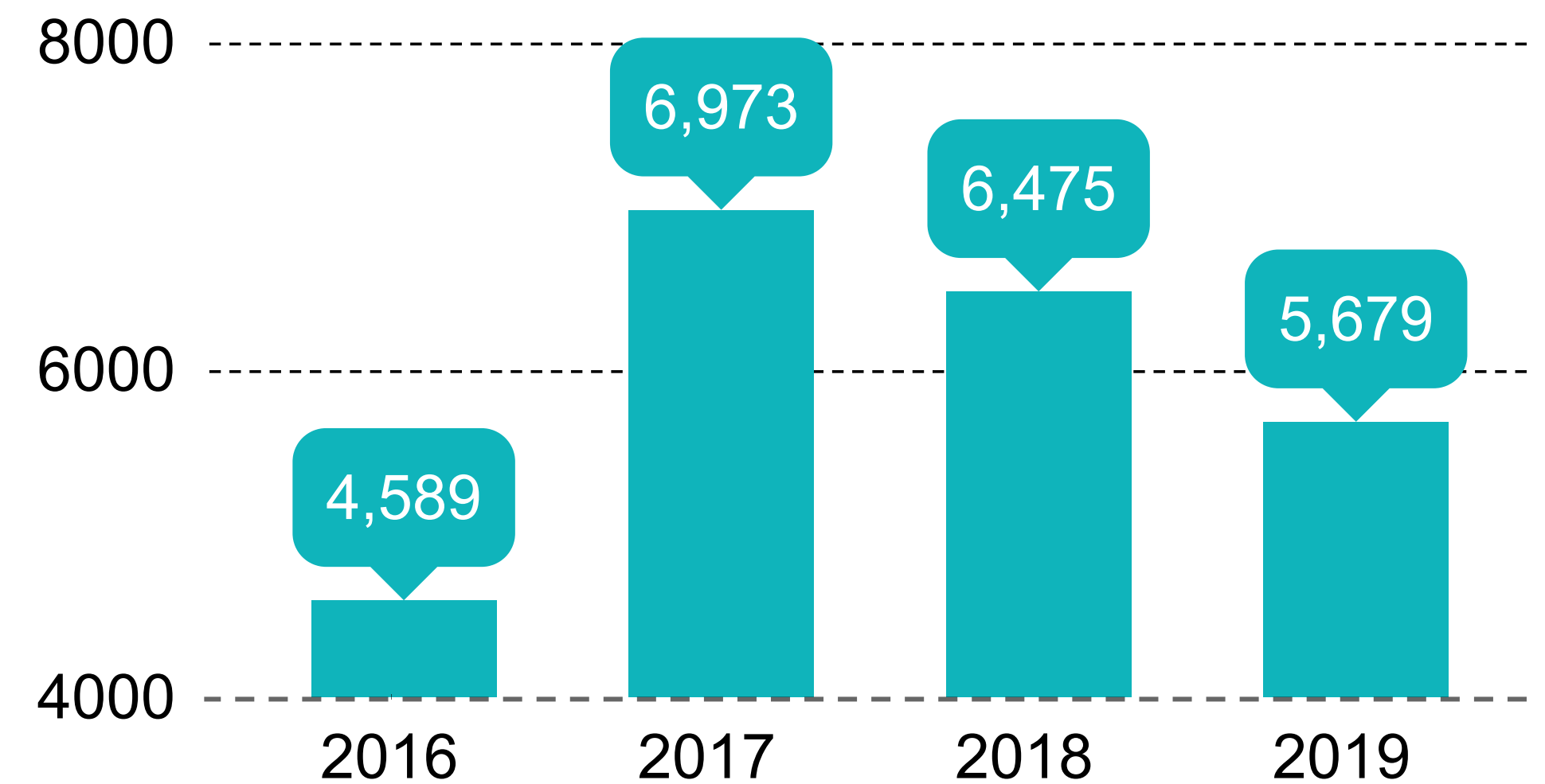
- Getting a new website in 2020

### What outcome are we trying to achieve?

- Positive registration experience

## VOLUNTEER HOURS WORKED

*\*\*from the Financially Strong Dashboard\*\**



The Park District defines the measurement as the number of volunteer hours reported by Park District supervisors at facilities, special events, citizen committees, and other efforts and the dollars saved based on current minimum wage, which equaled \$118,184 in 2018.

### Who are the stakeholders impacted:

- Staff, volunteers, and the community

### What does the data say?

- Volunteer numbers are down

### What challenge or opportunity exists?

- Better tracking volunteers

### How have we addressed this?

- Ensure accurate entry by the end of the year

### What outcome are we trying to achieve?

- Money saved using volunteers